WIN-WIN CONFLICTS



Conflict is a part of life, we can't avoid it. If we try to, it only makes things worse. Your Sage knows that the key is to engage with deep curiosity and to look for the win-win solution. Drop the "story," the blame and the fault-finding, that is the Saboteurs.

Their Position:	My Position:
Their Motivation:	My Motivation:
At the most basic level, what do: They want or need?	I want or need?
Assuming each party is at least 10% "right Their 10%	nt." What is: My 10%?

low can I make this a win-win?

